



PARTNERING WITH THE TSCP

As a partner member of the TSCP, your company gains access to the most influential government organisations and prime contractors as these organisations work together to solve some of the most complicated security problems for information sharing in the A&D supply chain today.

Membership in the TSCP offers the opportunity to meet new specifications under which A&D suppliers will operate, and enable unprecedented global partnerships that transform how the A&D industry collaborates and communicates.

Partners have the opportunity to participate in the creation of specifications and in the reference implementation to prove technical feasibility. While the resulting intellectual property will be released to the public domain when complete, partners benefit from early access to specifications and requirements for product roadmaps and/or consulting services.

In addition, partners may have their existing products considered for inclusion in the reference implementation phase of any specification. The TSCP's Design Authority matches these opportunities based on how closely a particular partner's offering matches the goals of the specific reference implementation. As a result of participation, partners bring to market offerings that meet the most stringent requirements for information sharing, boost leadership and strengthen a foundation for growing market share.

Prospective members must demonstrate competency through products and services in the TSCP's core focus areas of online collaboration, identity federation and digital rights management-related technologies. All partner members are voted on by the Governance Board, giving new participants immediate awareness among the TSCP global community.

For information on memberships costs and the application process please visit www.tscp.org.

MEMBERSHIP BENEFITS

Partner membership entitles companies to the following rights and privileges:

- A captive customer base that defines its own product needs, builds reference implementations and then turns the requirements over to partners for creating general availability solutions – on average, nine months ahead of the market in general
- Increased goodwill with customers through work on specifications and reference implementations – including opportunities to have partner products chosen during the implementation phase
- Participation in the TSCP's Enterprise Architecture Group (EAG) with government organisations and prime contractors
- Reduced membership costs in view of partner's efforts in promoting the TSCP's mission and offerings through their company's products and services
- Accreditation against published specifications and inclusion in product catalog through CertiPath for products aligned to TSCP member needs

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